## BUSINESS ACQUISITIONS

When a company is interested in purchasing another company.

## DOCUMENTS NEEDED TO GET STARTED

$\rightarrow$ Last 3 years of business tax returns
$\rightarrow$ Last 3 years of personal tax returns
$\rightarrow$ PFS
$\rightarrow$ Debt schedule
$\rightarrow$ Purchase and sales agreement
$\rightarrow$ Post closing liquidity
$\rightarrow$ YTD financial statements

# DEBT REFINANCING 

Refinancing new debt to replace old debt, with terms that are more beneficial and attractive to the company.

## DOCUMENTS NEEDED TO GET STARTED

$\rightarrow$ Last 3 years of business tax returns
$\rightarrow$ Last 3 years of personal tax returns
$\rightarrow$ YTD P\&L and YTD balance sheet
$\rightarrow$ PFS
$\rightarrow$ Debt schedule
$\rightarrow$ Copy of notes to refinance debt
$\rightarrow$ Sellers note
$\rightarrow$ YTD financial statements
$\rightarrow$ Private promissory notes
$\rightarrow$ Bridge loan notes
$\rightarrow 2$ Years of projections


## EXPANSION

When a business plans to grow they look for ways to newly benefit their company.

- Purchasing new assets
- Entering new markets
- Offering new services

DOCUMENTS NEEDED TO GET STARTED
$\rightarrow$ Last 3 years of business tax returns
$\rightarrow$ Last 3 years of personal tax returns
$\rightarrow$ PFS
$\rightarrow$ Debt schedule
$\rightarrow$ Copy of business plan
$\rightarrow 2$ years projections
$\rightarrow$ YTD financial statement
$\rightarrow$ YTD P\&L and YTD balance sheet

## RENT SWAPS

## Transferring the property from one

 owner to another, leaving them with all the responsibilities of the property.
## DOCUMENTS NEEDED TO GET STARTED

$\rightarrow$ Last 3 years of business tax returns
$\rightarrow$ Last 3 years of personal tax returns
$\rightarrow$ PFS
$\rightarrow$ Debt Schedule
$\rightarrow$ Purchase and Sales Agreement for Real Estate
$\rightarrow$ YTD Financial Statements


## EQUIPMENT PURCHASES

Purchasing equipment or tangible products that will help increase the value of the business.

## DOCUMENTS NEEDED

 TO GET STARTED$\rightarrow$ Last 3 years of business tax returns
$\rightarrow$ Last 3 years of personal tax returns
$\rightarrow$ PFS
$\rightarrow$ Debt schedule
$\rightarrow$ Copy of invoices
$\rightarrow$ YTD financial statements

## REVENUE LOANS

## DOCUMENTS NEEDED <br> TO GET STARTED

$\rightarrow$ Last 3 years of business tax returns
$\rightarrow$ Last 3 years of personal tax returns
$\rightarrow$ PFS
$\rightarrow$ Debt Schedule
$\rightarrow$ YTD financial statements
$\rightarrow 3$ Months of bank statements
$\rightarrow$ Driver license
Voided check

